

MEMBERSHIP APPLICATION



PNA CHAPTER: _____ **SPONSOR:** _____ **DATE:** _____

NAME:	BUSINESS NAME:
HOME ADDRESS:	COMPANY ADDRESS:
CITY: STATE: ZIP	CITY: STATE: ZIP
PHONE:	PHONE: FAX:
MOBILE:	MOBILE:
D.O.B.:	EMAIL:
BUSINESS WEBSITE:	POSITION HELD:

How long in this line of work?
Education / Certifications / Qualifications:
Describe your market position compared to your competitors:
Describe your product(s) or service(s) in detail:
Have you, or are you currently a member of any other networking organizations? NAME: DATES: NAME: DATES:
What networking strengths and experience do you have?

REFERENCES

BUSINESS NAME:	
CONTACT:	PHONE:
NATURE OF SERVICE OR RELATIONSHIP:	
REFERENCE VERIFIED BY:	DATE:

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CONTACT:	PHONE:
NATURE OF SERVICE OR RELATIONSHIP:	
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CONTACT:	PHONE:
NATURE OF SERVICE OR RELATIONSHIP:	
REFERENCE VERIFIED BY:	DATE:

REGISTRATION FEE: \$75.00 ANNUAL DUES: \$250.00 (Pro-rated for full months remaining in calendar year)	
DUES FOR CURRENT YEAR: _____ months X \$20.84:	\$ _____
REGISTRATION FEE: \$75.00 (one time fee):	\$ _____
TOTAL DUE:	\$ _____

The information provided is true and accurate to the best of my knowledge. I authorize the verification of all information provided on this form. I understand that false information may lead to the refusal of my application.

I agree to uphold the highest standards of my profession.

I agree to pay my PNA dues by January 31st each year, otherwise fully understand that my category will be open to a new business, and my membership will be considered invalid.

I agree to abide by the guidelines established by the PNA membership.* * includes the new 2017 Membership Policy Changes

SIGNATURE:	DATE:
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2017-2019 PNA POLICIES & PROCEDURES CHANGES



ATTENDANCE POLICY:

As of 2017, all Chapters will begin tracking attendance. This role will be handled by the Vice President and the monthly tracker will be shared with both Membership Coordinator and President. The following change in our policy comes from the overall issue of the need to be present in order to give and receive referrals. It's assumed that attendance will be consistent when a business joins a chapter. The protected categories in PNA are in high-demand; inconsistent attendance hurts both the member and the group, and prevents a better contributor from joining PNA. Chapter's meet weekly, and the commitment to attending should be expected.

This policy change does not apply to excused or medical leaves that each Chapter has the right to provide exceptions on a case by case basis. Members must communicate these issues to the Vice President in order for any extended absences more than 31 days to be approved.

Members will be allowed no more than (1) absence per month. After (60) days, if there are additional unexcused absences, the member will be contacted to determine the cause. If attendance does not improve within the next (30) day period, the membership will be in jeopardy, and/or forfeiture of membership.

If a member is faced with the need for a 2nd absence during a month, they are expected to send a substitute to take their place. This individual cannot be of any competing nature to any paid member in the Chapter. He or she will be expected to provide a prepared commercial for the absent member category, then will be allowed to present a commercial that introduces their business to the members. The incentive here is exposure to their business(s) and an opportunity to experience a PNA meeting.

Unless the substitute is an employee of your organization, you cannot have the same person represent your business more than (2) times. This avoids repetitive substitutes earning business opportunities without investing in a PNA membership, nor contributing in general as a member or officer. PNA is a "Pay-to-Play" organization.

NETWORK MARKETING COMPANIES:

Any Networking Marketing Companies, (NMC) that are considered Multi-Level Marketing & performing recruitment practices will experience a change in 2017. Any membership candidate that is part of any of these organizations must have been part of their business for a minimum of (2) years in order to be considered for membership. They must provide activation/start date paperwork to prove they've achieved this minimum requirement. Current NMC members will not be effected by this policy change.

The purpose of this shift is to not limit the amount of NMC's, but to encourage quality representatives that have dedicated their part/full-time efforts to grow their businesses. Historically NMC members have lasted less than (2) years as members or have changed NMC companies multiple times during the same duration. This causes a lack of trust and dependability with other members.

Please read, sign and deliver or email the completed document to: profnetassoc@gmail.com

I have read and understand the changes outlined in this document.

By signing this document I agree to the company policy changes and will abide to them as a member and enforce as an Officer role-capacity if held during membership duration.

NAME: _____ DATE: _____